## (A-27) Seat No: No. of Printed Pages: No. of Printed Pages:

Fourth Year B.B.A. (ITM) Examination, Semester – VII (NC) Entrepreneurship & Small Business (UM07FBBI01) 2<sup>nd</sup> May 2016, Monday

Time: 2:30 PM TO 4:30 PM

Total Marks: 60 Explain the concept of entrepreneur, entrepreneurship and intrapreneur with Q-1 $(\Lambda)$ (07)appropriate illustration of Indian businessmen. Discuss the role of entrepreneurs in economic development. (80)(B) OR Q-1 (A) Discuss types of entrepreneurs. (07)What are the qualities required to become a successful entrepreneur? Explain in (08)(B) Q-2 What is entrepreneurial motivation? Discuss the factors that motivate people to (15)become an entrepreneur. OR Q-2  $(\Lambda)$ Write detailed note on Achievement Motivation. (07)Define MSME (Micro, Small and Medium Enterprises) as per MSME (B) (08)Development Act 2006. As an entrepreneur, how would you estimate the requirement of finance for your Q-3 (15)enterprise? Also discuss the role of Venture capital funding in financing new projects. OR Discuss concept and types of project report. Also discuss guideline for Q-3 (15)formulation of Project report. What is Entrepreneurship Development Program? Discuss the role of EDH and (15)Q-4 Government in Entrepreneurship Development. Discuss emerging strategic approaches for small scale entrepreneurs which help (15)Q-4 them to strengthen their sustainability.

