SEAT No.\_\_\_

No. of printed pages: 01

[38A2]

## SARDAR PATEL UNIVERSITY

## T.Y.BBA (Honours) (ITM SEM-VI) EXAMINATION 2016-17

Saturday, 8th April 2017

10:00 a.m to 12:00 p.m.

## UM06EBBI06 ORGANISATIONAL BEHAVIOUR -II

**TOTAL MARKS: 60** 

NOTE: 1) All questions have internal choices.

- 2) Figures to the right indicate full marks of the question.
- Q1 Write a detailed note on: Perceptual selectivity including external and (15 internal factors.

OR

- Q1(A) Discuss the importance of perception. (08)
  - (B) Write a note on sensation v/s perception (07)
  - Q2 How to overcome resistance to organizational change? Discuss (15)

OR

- Q2 Write a detailed note on positive and negative aspects of conflict. (15)
- Q3 Describe the steps for developing a sound organizational culture. (15)

OR

- Q3 Discuss the characteristics and functions of organizational culture. (15)
- Q4 What is organizational development? Explain process of organizational (15) development.

OR

Q4 What is organizational development? Write a detailed note on sensitivity (15) training and team building.

ALL THE BEST