

[A-8] Seat No. \_\_\_\_\_

No. of printed pages : 1

**SARDAR PATEL UNIVERSITY**  
**BBA (ITM) (VI Semester) Examination**

**2017**

**Monday, 27<sup>th</sup> March**

**10.00 a.m. to 12.00 p.m.**

**UM06FBB102 : Leadership Skills for Management - II**

**Note :** Figures to the right indicate full marks of the question.

**Total Marks: 60**

- Q.1 (a) Explain the following managerial skills : [09]  
(i) Technical Skills (ii) Conceptual Skills (iii) Interpersonal Skills  
(b) Discuss in brief nature of Traits and Skills. [06]  
**OR**
- Q.1 Discuss in detail Managerial Traits and Effectiveness. [15]
- Q.2 (a) Discuss in detail Applications for Managers. [08]  
(b) Explain in brief Situational Relevance Skills. [07]  
**OR**
- Q.2 Discuss in detail other relevant competencies for leadership skills. [15]
- Q.3 (a) Explain 'Learning from Experience' as leadership developmental activity. [09]  
(b) Explain the following leadership developmental activities : [06]  
(i) Multi source Feedback (ii) Developmental Assignments.  
**OR**
- Q.3 Explain the following developmental activities : [15]  
(i) Developmental Assessment Centre  
(ii) Job Rotation (iii) Mentoring  
(iv) Executive Coaching (v) Outdoor Challenge Programs
- Q.4 Explain the following inspirational approaches on leadership : [15]  
(a) Charismatic Leadership (b) Transformational Leadership  
**OR**
- Q.4 Explain the following Contemporary Leadership Roles : [15]  
(a) Self-Leadership (b) E-Leadership (c) Mentoring

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