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## SARDAR PATEL UNIVERSITY

F.Y BBA (HONS) (HM) & (TTM) EXAMINATION SEMESTER – I (NC) MONDAY, 11<sup>th</sup> APRIL 2016 02:30 P.M. TO 04:30 P.M. UM01FBBH/T05

COMMUNICATION SKILLS & PERSONALITY DEVELOPMENT - I

TOTAL MARKS: 60

- Note: 1. Figures to the right indicate marks of the questions.

  2. Answers should be precise and to the point.
- Q.1 Answer the following questions: Describe the end of the story "Shroud". [15]What did Mrs. Salmon see at 2.00 a.m.? How did Sir Mohan Lal usually treat his wife's relatives? OR Q.1 Answer the following questions: 1 What did Ghisu and Madhav buy? Why? [15] What was Nikolay's ambition? How did he realize his ambition? Comment on the end of the story 'Karma'. Q.2Explain the Semantic barriers to effective communication. How can they be removed? [80] Explain the importance of Feedback in effective business communication. В [07] Broadly discuss the relative merits and demerits of Written medium of Q.2 ٨ [80] communication. What is the importance of computer based communication in business? What are the advantages and disadvantages of it? [07] Q.3 A Explain the Hanging Indentation form (lay-out) of a letter with its diagram. Write a letter to SHIVAM GENERAL STORE, asking for the latest price and time [05] of delivery of Raincoats, Overcoats and Gumboots. [10] Q.3 A Explain Semi-Block lay-out of business letter with diagram. Write a letter from VOLTAS COMPANY Ltd., giving quotation for the supply of [05] Air Conditioners in various capacities and designs with different features. [10] Emphasize in your letter the discount and credit terms provided to your customers.

Q.4	Α	Match the words in A with their Synonyms in B  A  B	[05]
		<ul><li>1. elaborate</li><li>2. explicit</li><li>b. authenticate</li></ul>	
		3. persecute c. embellish	
		4. noble d. specific	
		5. verify e. Harass	
		C. Haras	
	В	Write one word substitution for the following:	[05]
	1.	A man devoid of kind feeling and sympathy	[00]
	2.	Government of the people, for the people, by the people	
	3.	That which is against law	
	4.	That which cannot be avoided	
	5.	A person with an evil reputation	
	C	Write Antonyms of the following:	[05]
		1. dainty 2. Voluntary 3. Optimist 4. imitation 5. lender	
		OR	
Q.4	Α	Replace the underlined words with their synonyms given in the bracket:	[05]
		(suggest, impress, obligatory, deplete, essential)	
	1.	Money is not vital to happiness.	
	2.	The stock of the watches is about to <u>exhaust</u> . So we request you to send our consignment soon.	
	3.	She uses her charm to <u>manipulate</u> people.	
	4.	It is <u>compulsory</u> for all employees to wear protective clothing.	
	5.	The results <u>Implicate</u> poor hygiene as one cause of the outbreak.	
	В	Write one word substitution for the following:	[05]
	1.	A man with a broad and international outlook	
	2.	A speech or a presentation made without previous preparation	
	3.	A cinema show which is held in the afternoon	
	4	One who does not believe in the existence of god.	
	5.	Anything that leads to death.	
	C	Match the words in <b>A</b> with their Antonyms in <b>B</b>	[05]
		АВ	-
		1. captivity a. seldom	
		2. courage b. public	
		3. despair c. Freedom	
		4. frequent d. cowardice	
		5. private e. hope	